

TUTORIAL COURSE FORM

2025-2026 ACADEMIC YEAR

Name of the tutorial course (incoming Erasmus/exchange students)	Entrepreneurial Finance
Name of the professor	Sorin Gabriel ANTON
Email of the professor	sorin.anton@uaic.ro
Office of the professor Consultation days/hours	Monday, 13.00-14.00
Semester(s) in which the tutorial course is available	2 nd Semester
No. of ECTS credits	6
Level of study (bachelor/master/PhD)	Bachelor
Short description/Contents	<p>The main objective of this course is to provide an understanding of the tools and concepts involved in financial decision-making in various phases of a firm's life cycles. The course will integrate the challenges facing entrepreneurs and investors involved in business start-ups, venture capital, and private equity investment activities.</p> <p>Content:</p> <ol style="list-style-type: none"> 1. Introduction to the Field of Entrepreneurial Finance 2. Organizing and Financing A New Venture 3. Financial Planning: Short-Term and Long-Term 4. Types and Costs of Financial Capital 5. Valuing Early-Stage Ventures 6. Venture Capital Valuation Methods 7. Professional Venture Capital 8. Other Financing Alternatives 9. Harvesting the Business Venture Investment
Assessment/Evaluation/Frequency of meetings	<p>Assessment:</p> <ol style="list-style-type: none"> 1) The students will elaborate on an individual project (40% of the final grade). <p>This individual project aims to provide students with the opportunity to apply the theoretical knowledge gained in the Entrepreneurial Finance course to a real-world situation.</p>

	<p>Students will analyze a real financing case for a startup, evaluating the available financing options and recommending the best strategy.</p> <p>2) Oral exam (50%) 3) Mini online test (10%)</p> <p>Frequency of the meetings: once every three weeks.</p>
Bibliography	<ol style="list-style-type: none"> 1. Adelman P.J., Marks A.M., <i>Entrepreneurial Finance</i>, 5th edition, Prentice Hall, Upper Saddle River, New Jersey, 2009. 2. Caselli S., <i>Private Equity and Venture Capital in Europe: Markets, Techniques and Deals</i>, Elsevier, Burlington, 2010. 3. Cendrowski H., Martin J., Petro L., Wadecki A., <i>Private Equity: History, Governance and Operations</i>, John Wiley & Sons, Hoboken, New Jersey, 2008. 4. Cumming D.J. (ed.), <i>Venture Capital: Investment Strategies, Structures and Policies</i>, John Wiley & Sons, Hoboken, New Jersey, 2010. 5. Cumming D.J. (ed.), <i>Private Equity: Fund Types, Risks and Returns and Regulation</i>, John Wiley & Sons, Hoboken, New Jersey, 2010. 6. Leach C., Melicher R., <i>Entrepreneurial Finance</i>, 4th edition, South Western, Cengage Learning, 2012. 7. Lerner J., Hardyman F., Leamon A., <i>Venture Capital and Private Equity</i>, 3rd ed., John Wiley and Sons, New Jersey, 2005. 8. Metrick A., <i>Venture Capital and the Finance of Innovation</i>, John Wiley & Sons, New York, 2007. 9. Rogers S., <i>Entrepreneurial Finance: Finance and Business Strategies for the Serious Entrepreneur</i>, McGraw-Hill Professional, New York, 2009.
Observations	